



## Fueling Safety and Compliance: Nationwide partners with P3 Propane Safety

### New partnership offers resources for fuel distributors and adds to Nationwide's suite of risk management tools for customers

Nationwide, the leading insurer of U.S. farms and ranches, has formed a new partnership with [P3 Propane Safety](#) aimed at reducing risks and increasing efficiencies for insurance customers in the propane distribution industry. Through the collaboration, Nationwide's agriculture customers will receive preferred pricing on a variety of risk management products and services provided by P3 Propane Safety, helping to improve safety and regulatory compliance while creating operational efficiencies that can help save money.

This partnership comes at a time when regulatory compliance is challenging many businesses: a [recent Nationwide survey](#) found that at least 1 in 5 commercial insurance customers feel their business is unprepared to respond to new regulations. Furthermore, rules and standards for propane distributors can vary significantly from one state to another, adding another layer of complexity.

Now, Nationwide customers who work with P3 Propane can benefit from expert resources to help enhance their regulatory compliance and meet critical local and federal requirements and best practices in a more cost-effective way. Nationwide policyholders are eligible for preferred pricing on these services.

"Nationwide is committed to providing our customers with the best tools and resources to ensure their safety and productivity," said Laramie Sandquist, Nationwide's Risk Management leader. "Our partnership with P3 Propane Safety is a testament to this commitment, offering innovative solutions that help fuel distributors navigate complex and lengthy regulations and reduce operational risks. No matter where you're at with propane safety, P3 will work with you to prioritize areas of improvement and develop a more complete safety and compliance program."

"Nationwide is a well-respected insurance provider within the propane industry whose core values align closely with ours," said Jerry Schimmel, vice president of sales at P3 Propane Safety. "We look forward to working together to offer our mutual customers the high-quality care and attention that both P3 Propane Safety and Nationwide are known for."

Customers interested in learning more about Nationwide's new partnership with P3 Propane Safety can visit [P3Propane.com/nationwide-insurance-partner](https://P3Propane.com/nationwide-insurance-partner).

This new partnership adds to a robust suite of risk management tools and capabilities available to Nationwide's agriculture insurance customers at a preferred pricing rate, including services tailored for fuel distributors. Visit Nationwide's [Agtech solutions webpage](#) to learn more.