

# The Answers to Safety Documentation and Compliance for Propane Marketers



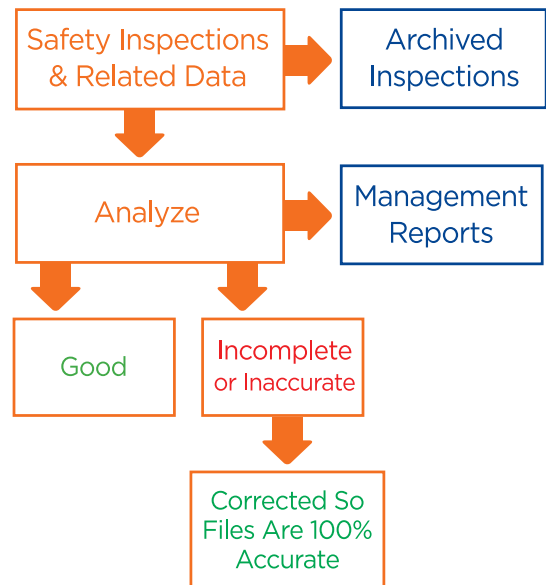
**W**hen you ask propane marketers about their business plan priorities, safety always makes the top of the list. Despite this, most companies still rely on outdated documentation processes that come up short in effectiveness and accuracy. But what if there was a way to solve all of these problems with one straightforward solution? P3 Propane Safety is the future of compliance and risk management in the propane industry.

P3 Propane Safety is a web-based software program that is revolutionizing how marketers document their safety inspections, manage their NFPA 54 and 58 compliance requirements, and even train their employees. P3 is the only system that analyzes 100% of safety inspections for accuracy and completeness.

The current reality is that most propane marketers use a paper-driven process for managing important compliance and safety documentation. Over 35% of all safety inspections are inaccurate or incomplete. Until management can identify where training is lacking, technicians will continue to make the same documentation errors. All of these factors contribute to unnecessary risk.

It is critical to determine if your company falls into this category. To assess how you can maximize your safety documentation process for the benefit of your customers and employees, start with one question: ***What's in your filing cabinet?***

- Does your company simply file inspections and records, then allow them to gather dust?
- Does your company have a systematic way to follow up on service records and inspections?
- Does your company use a system with proactive alerts in place to keep track of when regulators need to be replaced, when



DOT container re-certifications are due, and compliance with NFPA 58 Cathodic Protection requirements?

- Can you identify the technicians that are repeating mistakes in terms of errors and omissions on safety documentation?
- Would your company benefit from electronic storage and retrieval of important safety and compliance documentation for my customers?

## Optimize efficiency in and out of the office

If any of these questions brought up insufficient answers, it's time to reevaluate your company's safety documentation and compliance process. P3 is a cloud-based system has the capability to store, retrieve, and view your safety documentation (like inspection forms, etc.) and compliance data utilizing technology. The P3 database audits 100% of your safety documentation and related data for completeness and accuracy. It can detect any

missing information or errors and inform you of what corrective action is required. The system also

new safety and compliance data will automatically sync to the P3 database. Once the inspection is

complete, the technician can send any required copies directly to the customer with just the click of button. P3's photo documentation and mobile application eliminates the inefficiency of paper copies, reduces error rates, and increases overall performance.

Field employees play a crucial part of every propane marketer's safety and compliance strategy. P3 offers customized classroom and hands-on training from experienced propane specialists. A needs-based analysis can determine where your employees could benefit from improvement and recommend specific training to eliminate

repeated errors. Training with P3 can help you protect your customers, your employees, and reduce overall risk. Unlike other propane training programs, P3 also provides on-call consulting services. Expert advice is available for questions that come up during day-to-day operations.

**Consider your current safety documentation and compliance methods —how do they stack up?**

P3 Propane Safety is great for overall company safety, and even better for business. Marketers that use P3 can prove compliance with best safety policies and procedures that can lower insurance premiums and attract future purchasers. Safety documentation (such as, safety inspections, Duty to Warn, Interruption of Service, Cathodic Protection Inspection Forms, etc.) is developed by industry experts and reviewed for maximum legal protection. P3 is the software system that offers storage, analysis, and retrieval. Employee training and mobile optimization translates to best practice protection on the job. Most importantly, P3 is the definitive safety and compliance system designed specifically for the propane industry. Make safety your number one priority, for real. Schedule a free consultation to see how P3 Propane Safety can improve your company operations and deliver complete peace of mind. ■



provides a variety of valuable management reports to help marketers stay in compliance with NFPA 54 and 58.\*

Propane marketers rely on two areas of operation to create a successful and efficient compliance and risk management program: the office and the field. In the office, clear written guidelines for company policies and procedures are essential. You can establish a set record-keeping system, but that system can only be as accurate and effective as the safety documents that are completed in the field.

P3 creates a seamless integration between these two departments by offering valuable in-office functions, like management reports, and tools for technicians in the field. P3's photo documentation feature is recommended by insurance underwriters as a valuable method to avoid costly and unnecessary risks down the road. Photos can be uploaded by technicians and saved to P3's cloud. That way, it provides documentation of field procedures, proof of compliance with NFPA 58 requirements, and allows employees to receive performance feedback.\*\*

Instead of relying on paper documents, our best practice forms are available as a mobile application that can be used on all common mobile devices. With the mobile app, your technicians can easily complete forms on the job site. The